

Professional Profile



Stephen D. Lynch
Principal

Background

Over nearly 30 years, Mr. Lynch has developed a reputation as one of the Boston area's most successful commercial brokers and real estate executives. Since its founding in 2002, he has been a member of King Street Properties' Advisory Board and joined King Street as a principal in October 2007.

He began his career at The Codman Company in 1978 as a broker in its industrial division and within five years became a principal of the firm and head of its suburban brokerage group. In 1987, he raised \$500,000 and led a group of partners in the formation of Lynch Murphy Walsh and Partners a highly successful commercial brokerage firm in Boston. At Lynch Murphy, he was responsible for a number of key functions in the company including new business development. In 1999, he engineered the sale of the company to Insignia, a NYSE company, for a purchase price valued at over \$34 million. For Insignia, he was focused on deal-making and was a year-after-year top producer in the downtown and Cambridge markets. He remained in that role for CB Richard Ellis when Insignia was sold to CB in 2003.

Broad Experience

- Sales and Leasing
- Office, Industrial and Life Science Real Estate
- Active in each of Boston's major submarkets: CBD, Back Bay, Cambridge, Suburbs.

Industry Leader

- Past President of the New England Chapter of SIOR (Society of Industrial and Office Realtors).
- Past President of Boston's Commercial Broker's Association.
- Selected by the 6,000 member Greater Boston Real Estate Board as Broker of the Year in 2007, its top honor.
- Won Real Estate Board's Life Science Deal of the Year in 2004
- Suburban Office Deal of the Year in 2002.

Education

- BA in Economics, Boston College, 1977
- MBA, Babson College, 1983

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P R O P E R T I E S

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